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# The important role of system dynamics investigation on business model, industry and performance management

System dynamics investigation

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# Lina Gozali

Department of Industrial Engineering, Universitas Tarumanagara, Jakarta, Indonesia

# Teuku Yuri M. Zagloel

Department of Industrial Engineering, Universitas Indonesia, Depok, Indonesia

# Togar Mangihut Simatupang

School of Business and Management Bandung, Bandung Institute of Technology, Bandung, Indonesia

# Wahyudi Sutopo

Department of Industrial Engineering, Faculty of Engineering, Sebelas Maret University, Surakarta, Indonesia

# Aldy Gunawan

School of Computing and Information Systems, Singapore Management University, Singapore, Singapore

# Yun-Chia Liang

Department of Industrial Engineering, College of Engineering, Yuan Ze University, Taoyuan City, Taiwan

# Bernardo Nugroho Yahya

Hankuk University of Foreign Studies, Yongin, South Korea

# Jose Arturo Garza-Reyes

Centre for Supply Chain Improvement, The University of Derby, Derby, UK

## Agustinus Purna Irawan

Department of Mechanical Engineering, Fakultas Teknik, Universitas Tarumanagara, Jakarta Barat, Indonesia, and

# Yuliani Suseno

RMIT University, Melbourne, Australia

### Abstract

**Purpose** – This research studies the development of the evolving dynamic system model and explores the important elements or factors and what detailed attributes are the main influences model in achieving the success of a business, industry and management. It also identifies the real and major differences between static and dynamic business management models and the detailed factors that influence them. Later, this research investigates the benefits/advantages and limitations/disadvantages of some research studies. The studies conducted in this research put more emphasis on the capabilities of system dynamics (SD) in modeling and the ability to measure, analyse and capture problems in business, industry, manufacturing etc.

**Design/methodology/approach** – The research presented in this work is a qualitative research based on a literature review. Publicly available research publications and reports have been used to create a research foundation, identify the research gaps and develop new analyses from the comparative studies. As the



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literature review progressed, the scope of the literature search was further narrowed down to the development of SD models. Often, references to certain selected literature have been examined to find other relevant literature. To do so, a supporting tool (that connects related articles) provided by Google Scholar, Scopus, and particular journals has been used.

**Findings** – The dynamic business and management model is very different from the static business model in complexity, formality, flexibility, capturing, relationships, advantages, innovation model, new goals, updated information, perspective and problem-solving abilities. The initial approach of a static system was applied in the canvas business model, but further developments can be continued with a dynamic system approach.

**Research limitations/implications** – Based on this study, which shows that businesses are developing more towards digitalisation, wanting the ability to keep up with the era that is moving so fast and the desire to increase profits, an instrument is needed that can help describe the difficulties of the needs and developments of the future world. This instrument, or tool of SD, is also expected to assist in drawing future models and in building a business with complex variables that can be predicted from the beginning.

**Practical implications** – This study will contribute to the SD study for many business incubator research studies. Many practical in business incubator management to have a benefit how to achieve the business performance management (BPM) in SD review.

**Originality/value** – The significant differences between static and dynamics to be used for business research and strategic performance management. This comparative study analyses some SD models from many authors worldwide. Their goals behind their strategic business models and encounter for their respective progress.

**Keywords** Dynamic business model, Dynamic performance management, Enterprise architecture framework, Sustainability dynamics approach, Dynamic start-up business, Business management model for sustainability **Paper type** Literature review

### 1. Introduction

Recently, the enterprise framework study has gained traction, forming a widely debated topic to investigate the boundary between regulation policy, governance, industry and business. Many investigations approach to progress and multiply (business model knowledge, business model plan, business model project, business model invention, circular business model and so on). The existing records identified that an increasing number of scientific researchers appeared in special editions of scientific publications, scientific seminars, training and scientific networks for academics (Foss and Saebi, 2017; Massa *et al.*, 2017) (see Figure 1).

Business process management has initiated the impact of optimisation and work efficiency for companies, businesses and industries until now. Still, the digitalisation transformation has required businesses to be flexible and affordable as well. In order to be a part of this digital era, submitting new levels of automation flexibility through the digitalisation of business process management itself is required.

Business performance management (BPM) is a part of the transformation in social management. So, BPM cannot be separated from the consumer and social world. It is necessary to assess whether the service capability provided is in accordance with the target in terms of the correct number, best expense and perfect moment. Measurement of results needs management to determine the targets and direct performance variables used to assess the results (the number, quality, productivity and result of services covered). Then these variables, the aims of performance, are determined to obtain the target. In the final stage, the business performance approach needs evaluation. All goals have been reached, and the next activities are needed to fulfil the predetermined review variables/criteria (Bouckaert and Halligan, 2008).

The system dynamics (SD) approach has a specific character compared to others. The SD methodology may establish a substantial perspective of how accurate situations might influence the firmness of a system in business performance and strategies (Sastry, 1997).

In the future, SD application could explore some case studies, such as qualitative and quantitative studies on some types of business. Startups, family businesses, government, social services, sustainability and environmental businesses, and trading companies can all benefit from SD applications. The stakeholder can apply SD application in BPM and can get a better understanding of the direct and indirect impact on the enterprise. This information is critical for decision-makers, financial services, financial institutions, government agencies, consumers, investors, shareholders, suppliers, etc.

Based on this study, which shows that businesses are developing more towards digitalisation, wanting the ability to keep up with the era that is moving so fast and the desire to increase profits, an instrument is needed that can help describe the difficulties of the needs and developments of the future world. This instrument, or tool of SD, is also expected to assist in drawing future models and in building a business with complex variables that can be predicted from the beginning.

The start-up company's SD performance business models and management can be used as a case study, while government, business players or decision-makers can be used for further study. Further studies and any of these statements should focus on providing many benefits and contributions to enrich business research. The outstanding contribution could be applied to the local government of the country. Any further study could be continued depending on the world situation, business situation and business trends.

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### About the authors

Lina Gozali is a lecturer at the Industrial Engineering Department of Universitas Tarumanagara since 2006 and a freelance lecturer at Universitas Trisakti since 1995. She graduated with her bachelor's degree from Trisakti University, Jakarta-Indonesia. She got her master's degree at STIE IBII, Jakarta – Indonesia, and she recently got her PhD at Universiti Teknologi Malaysia, Kuala Lumpur – Malaysia, in 2018. Her apprentice college experience was in the paper industry at Kertas Bekasi Teguh, the shoe industry at PT Jaya Harapan Barutama, and the automotive chain drive industry at Federal Superior Chain Manufacturing. She teaches Production System and Supply Chain Management Subjects. She researched Indonesian Business Incubator for her PhD. She has written almost 70 publications since 2008 in the Industrial Engineering research sector, such as Business incubator, Production Scheduling,

Plant Layout, Maintenance, Line Balancing, Supply Chain Management, Production Planning, and inventory control. She had worked at PT. Astra Otoparts Tbk as International Business Development Department for 4 years, Citibank, N.A as customer service for 1 year, PT. Pandrol as assistant marketing manager for 1 year and PT. Texmaco as a merchandiser for 3 years. Lina Gozali is the corresponding author and can be contacted at: linag@ft.untar.ac.id

Teuku Yuri M. Zagloel is currently head of Manufacturing System Lab Universitas Indonesia. He graduated with his bachelor's degree and PhD study at Universitas Indonesia and his master's degree from New South Wales University Australia. His research interest is manufacturing system, quality management and supply chain management. He received the Distinguished Educator Award from IEOM in 2016. He led some positions such as Director of Post-Graduate Study (Engineering) UI, Head of Higher Education Grant Program of Department of Industrial Engineering University of Indonesia, Head of Indonesian Association of Industrial Engineering Higher Education Institution, Head of Department of the Industrial Engineering University of Indonesia. He had a contribution in some projects such as Head of Management/Technical Team in Reorganisation of Stone Crushing Plant (North Aceh), Head of Team in Implementation of Production Planning and Control in Packaging Industry (Jakarta), Head of Project for Study for Determining LNG Trader (BP Migas Assignment).

Togar Mangihut Simatupang is a Professor of Operations and Supply Chain Management at Bandung Institute of Technology, Indonesia. He holds a PhD degree from Massey University in New Zealand. At the School of Business and Management ITB, he teaches Technology and Operations Management, Supply Chain Management, Operations Management and the Creative Economy. He is well known as an expert in supply chain management and creative industry development. He is recently involved in emerging research on the creative economy in Indonesia such as national creative industry mapping, the roadmap of creative industry in the West Java Province, the creative mapping of Bandung City and the concept of creative mapping for the Province of Jakarta. He is associated with Indonesia Logistics Association, Bandung Creative City Forum and the British Council in developing creative industry and creative community. His research interests include supply chain collaboration, inventory models, operations management, service science and creative economy. His other research focuses on the development and management of collaborative relationships such as how to design and manage supply chain collaboration, how to equalize their risks and rewards, and how to share the benefits of collaboration. The results of his research have been published in a variety of journals, including the International Journal of Logistics Management, Total Quality Management, Management Decision, Business Process Management Journal, Supply Chain Management: An International Journal, Benchmarking: An International Journal, and International Journal of Physical Distribution and Logistics Management. In addition, he has presented his work at national and international conferences. He was a recipient of the Emerald Literati Network Award 2006 for the highly commended paper published in the International Journal of Logistics Management. He was also rewarded Endeavour Award from the Government of Australia for a postdoctoral study at the University of Newcastle

Wahyudi Sutopo is a professor and Head of Industrial Engineering and Techno-Economics (RITE) Research Group, Department of Industrial Engineering, Faculty of Engineering, Universitas Sebelas Maret (UNS). His educational background is the profession of an engineer (Ir) from the Professional Engineer Program - Universitas Sebelas Maret (UNS) in 2018; Doctor (Dr) in Industrial Engineering and Management from Institut Teknologi Bandung in 2011; Master of Management (MSi) from Universitas Indonesia in 2004, and Bachelor of Industrial Engineering (ST) from Institut Teknologi Bandung in 1999. He has professional qualifications as an associate professional engineer (P. Eng) since 2016. Since 2020, he has been assigned as Vice Dean for Human Resources, Finance and Logistics (2020–2023). He was as deputy dean of the general and financial affairs of the faculty of engineering UNS (2019-2020). He was the head of the industrial engineering undergraduate study program (2015–2019); as an asset auditor of the internal supervisory unit (2014–2019); the head of UNS technology innovation center (2014–2016); and the general chair of the Indonesian industrial engineering higher education institution cooperation agency/BKSTI (2017-2020). He is an Assessor of BAN-PT (Noreg. 2017-01215). He had experience working in the electronics industry as an engineer at PT. Panasonic Manufacturing Indonesia from 2000 to 2003. Wahyudi Sutopo received an IEOM outstanding service award from IEOM Society in 2019 in Bangkok, Thailand. He has also received the best lecturer runner-up at Universitas Sebelas Maret in 2016, and research grantee awards from both Indonesia and abroad institutions. He has been invited as a keynote speaker and given public lectures at symposiums and international conferences in Indonesia

System dynamics investigation

and abroad universities. He has involved as chairman/co-chair with many international conferences, including International Conference on Electric Vehicular Technology (ICEVT, 2014; 2017, 2018); International Conference on Industrial, Mechanical, Electrical and Chemical Engineering (ICIMECE, 2015; 2016, 2019); The 4th International Conference on Advanced Manufacturing Technology 2015 (ICAMT, 2015; Johor Bahru, Malaysia); 3rd International Materials, Industrial and Manufacturing Engineering Conference 2017 (MIMEC 2017; Miri Malaysia). He is serving as President of IEOM Indonesia Professional Chapter (since 2020); and conference chair of 1st Asia Pacific Conference on Industrial Engineering and Operations Management 2021 (http://ieomsociety.org/indonesia2021/). His research areas of interest are in the areas of logistics and supply chain management, engineering economy and cost analysis, and technology commercialization. Since 2014, he has been the chairman of the industrial engineering and techno-economic research group (GR RITE), Faculty of Engineering, UNS. He is also a researcher for the university center of excellence for electrical energy storage technology (UCE-EEST); the national center for sustainable transportation technology (NC-STT) for sustainable higher education research alliances (SHERA) project funded by USAID; and Massachusetts Institute of Technology-Indonesia Research Alliance (MIRA). He has received more than 35 research grants and carried out research projects funded by LPPM-UNS, Ministry of Research and Technology/ National Agency for Research and Technology, Indonesia Endowment Fund for Educational (LPDP), MIRA, USAID, PT Pertamina (Persero), PT Toyota Motor Manufacturing Indonesia, and various other companies. He has written 4 textbooks and 7 chapter books and made 5 intellectual property rights (IPR) in the form of copyrights. He has Scopus ID: 42062336300, published over 160 documents, with H-index 9, and partners with 165 co-authors, apart from partnering with university, he also partners with practitioners from non-university. (National Standardization Agency for Indonesia/BSN; Agency for the Assessment and Application of Technology/BPPT, Directorate General of Agro-Industry – Ministry of Industry; PT. Garuda Maintenance Facility Aero Asia, Tbk, PT. Mega Andalan Kalasan, PT Batex Energi Mandiri and StartUp Frogs Indonesia). He is a member of the board of industrial engineering chapter-the institute of Indonesian engineers (BKTI-PII), Indonesian supply chain and logistics Institute (ISLI), industrial engineering and operations management (IEOM) society, and institute of industrial and systems engineers (IISE).

Aldy Gunawan is currently an assistant professor of computer science (practice) at the School of Computing and Information Systems at Singapore Management University. He received his PhD in Industrial and Systems Engineering from the National University of Singapore in 2009. His main research interests include operations research, algorithm design and data analytics which relate to metaheuristics, algorithm configuration, design of experiments, combinatorial optimization and automated planning/scheduling.

Yun-Chia Liang is a Professor at the Department of Industrial Engineering and Management, and Vice Director of the Research Center of Smart Production and Innovation Management at Yuan Ze University, Taiwan. He obtained his PhD from Auburn University, MS from University of Pittsburgh, and Carnegie Mellon University. His research interest includes metaheuristics, logistics, scheduling and artificial intelligence applications. He is a member of IEEE, ORSTW and CIIE.

Bernardo Nugroho Yahya is currently a Professor in the Industrial and Management Engineering Department at Hankuk University of Foreign Studies, South Korea. He has published a number of publications in reputable international journals in the field of data and process performance including machine learning and artificial intelligence. He has been working on various industry business consulting and engineering projects with Korean companies. His current research includes statistical pattern recognition, business process intelligence, machine learning and artificial intelligence across company borders.

Jose Arturo Garza-Reyes is a Professor of Operations Management and Head of the Centre for Supply Chain Improvement in College of Business, Law and Social Sciences, University of Derby, UK. He has published a number of articles in leading international journals and conferences and three books in the areas of operation management, quality management systems and manufacturing performance measurement systems. He is a co-founder and editor of the *International Journal of Supply Chain and Operations Resilience (IJSCOR)*, and has participated as Guest Editor for special issues in various international journals. His research interests include general aspects of operations and manufacturing management, operations and quality improvement, and supply chain improvement.

Agustinus Purna Irawan was born in Mataram—Musirawas, South Sumatera, August 28, 1971. He is a lecturer at Universitas Tarumanagara and has served as chancellor since 2016 until now. He obtained a

Bachelor of Mechanical Engineering from the Faculty of Engineering, Gadjah Mada University (1995), a masters in mechanical engineering from the Faculty of Engineering, University of Indonesia (2003), a Doctor of Mechanical Engineering from the Faculty of Engineering, University of Indonesia (2011), Professional Engineer (Ir) Mechanical Engineering from the Faculty of Engineering, Gadjah Mada University (2019) and Professor of Mechanical Engineering from the Ministry of Education and Culture (2014). The fields of scientific research and publication include product design and development, strength of materials, natural fiber composites with implementation in the field of prosthesis and automotive components. He has obtained Research and Community Service Grants for Higher Education/Research and Technology BRIN / Untar / Others ≥100 titles; Patents: 7 and still in process: 4; Copyright: 9 books; Textbooks: 6 books; Book Chapter: 2 chapters; Scientific articles ≥100 titles. He obtained a professional certificate, namely the Educator Certificate, the Intermediate Professional Engineer Certificate (IPM) of the Indonesian Engineers Association (BKM PII) Vocational Engineer Association (BKM PII), and the ASEAN Engineer Certificate (ASEAN Eng.) from the ASEAN Federation Engineering Organizations (AFEO). He is active in education, various scientific activities, the world of business, professional associations and various social activities. Received several awards: Best Graduate S2 UI GPA 4.00 cum laude (2003); First best Lecturer Kopertis Region III DKI Jakarta (2011); Best Presentation at the Seminar on Research Results of the Centralized Program, PUPT Dikti (2014); Honorary Member of The ASEAN Federation of Engineering Organizations, AFEO (2018); Best PTS Chancellor for the Academic Leader Award Program (2019)

Yuliani Suseno (PhD, The University of Queensland Australia) is Professor of Management and the Deputy Dean Learning and Teaching in the School of Management, RMIT, Australia. Her research interests are in the areas of social capital and human capital, social entrepreneurship and innovative work behaviour. She has published several book chapters and articles, including in the Journal of Strategic Information Systems, Journal of Business Research, Technological Forecasting and Social Change, Business and Society, Asia Pacific Journal of Management, International Journal of Human Resource Management, Australian Journal of Public Administration, Personnel Review, Information Technology and People, Journal of Knowledge Management, Systems Research and Behavioral Science, and Asia Pacific Business Review.