

# INTERNATIONAL JOURNAL OF APPLICATION ON ECONOMICS AND BUSINESS

IJAEB

INTERNATIONAL JOURNAL OF APPLICATION ON ECONOMICS AND BUSINESS

**IJAEB** 

Graduate Program of Universitas Tarumanagara Address: Graduate Program of Universitas Tarumanagara Universitas Tarumanagara Kampus 1, 11. Letjen S. Parman No. 1 Jakarta 11440, Indonesia





VOL. 1 NO. 4 NOVEMBER 2023

### **Editor in Chief**

Hetty Karunia Tunjungsari Universitas Tarumanagara, Indonesia



# ResearchGate

### **Executive Editor**

Linda Linchin Lin<sup>™</sup> Kunshan University, Taiwan

Lai Yin Ling
INTI International University, Malaysia

### **Managing Editor**

Cokki Cokki

Universitas Tarumanagara, Indonesia

Teoh Ai Ping ☐ Universiti Sains Malaysia, Malaysia

Masmira Kurniawati<sup>□</sup>
Airlangga University, Indonesia

### **Section Editor**

Galuh Mira Saktiana 🕮

Universitas Tarumanagara, Indonesia

Halim Putera Siswanto<sup>™</sup>

Universitas Tarumanagara, Indonesia

### **Articles**

### THE IMPACT OF COVID-19 OUTBREAKS ON INDONESIA'S AUTOMOTIVE AND PAPER INDUSTRY STOCK RETURN

Madeline Thalia, Rousilita Suhendah 1816-1828



Abstract views: 21 | Download :5



https://doi.org/10.24912/ijaeb.v1i4.1816-1828

### INNOVATION AS A MEDIATOR FOR FAMILY SUPPORT AND SOCIAL NETWORK TOWARDS WOMEN'S SMES PERFORMANCE

Ida Puspitowati, Carunia Mulya Firdausy, Sarwo Edy Handoyo 1829-1841



Abstract views: 14 | Download :7



https://doi.org/10.24912/ijaeb.v1i4.1829-1841

#### FACTORS AFFECTING CREDIT DISTRIBUTION OF BANKING COMPANIES LISTED ON THE INDONESIA STOCK EXCHANGE

Audrey Valencia Gunawan, Sufiyati Sufiyati 1842-1854





Abstract views: 12 | Download :5



https://doi.org/10.24912/ijaeb.v1i4.1842-1854

### FACTORS AFFECTING PROFITABILITY OF BANKING COMPANIES LISTED ON THE INDONESIA STOCK EXCHANGE

Silvian Christy, Sufiyati Sufiyati 1855-1866



Abstract views: 12 | 📂 Download :5



https://doi.org/10.24912/ijaeb.v1i4.1855-1866

### FACTORS THAT AFFECT UNDERPRICING DURING THE INITIAL PUBLIC OFFERING ON IDX

Irma Christiawati Nugraheni, Susanto Salim 1867-1877



Abstract views: 13 | Download :5



https://doi.org/10.24912/ijaeb.v1i4.1867-1877

### FACTORS AFFECTING PROFITABILITY ON BANKING COMPANIES LISTED ON THE IDX

Melvina Melvina, Agustin Ekadjaja 1878-1888



Abstract views: 12 | Download :4



https://doi.org/10.24912/ijaeb.v1i4.1878-1888

### HOW ASSET GROWTH, EARNINGS VOLATILITY, FIRM SIZE, AND LEVERAGE AFFECT STOCK PRICE VOLATILITY

Adrianus Rangga, Agustin Ekadjaja 1889-1900



Abstract views: 12 | Download :3



https://doi.org/10.24912/ijaeb.v1i4.1889-1900

### FACTORS AFFECTING AUDIT FEES IN FINANCIAL SECTOR COMPANIES IN INDONESIA STOCK EXCHANGE

Maitri Sutta Septiana, Linda Santioso 1901-1911



Abstract views: 18 | Download :6



https://doi.org/10.24912/ijaeb.v1i4.1901-1911

THE EFFECT OF AUDIT FEE, AUDIT TENURE, AND FIRM SIZE ON AUDIT QUALITY

Michelle Regina, Linda Santioso 1912-1922





https://doi.org/10.24912/ijaeb.v1i4.1912-1922

### THE IMPACT OF SALES GROWTH, PROFITABILITY, AND ASSET STRUCTURE TOWARD CAPITAL STRUCTURE

Valensia Kristy Lie, Sofia Prima Dewi 1923-1935



Abstract views: 15 | Download :5



https://doi.org/10.24912/ijaeb.v1i4.1923-1935

#### FACTORS AFFECTING TAX AGGRESSIVENESS WITH MODERATION OF **EARNINGS MANAGEMENT**

Eunike Immaculata Rombe, Merry Susanti 1936-1950



Abstract views: 14 | Download :6



https://doi.org/10.24912/ijaeb.v1i4.1936-1950

### THE EFFECT OF LIQUIDITY, SOLVABILITY, FIRM GROWTH, AND FIRM SIZE ON **PROFITABILITY**

Alexandra Dewi Wijayanty, Liana Susanto 1951-1960



Abstract views: 17 | Download :8



https://doi.org/10.24912/ijaeb.v1i4.1951-1960

### FACTORS AFFECTING EARNINGS MANAGEMENT IN THE PLANTATION INDUSTRY IN INDONESIA DURING 2015-2019

Irianto Maginta, Hendro Lukman 1961-1974



https://doi.org/10.24912/ijaeb.v1i4.1961-1974

## FACTORS AFFECTING TAX AVOIDANCE IN MANUFACTURING COMPANIES LISTED IN IDX

Prasetyo Honorris, Yuniarwati Yuniarwati 1975-1987



https://doi.org/10.24912/ijaeb.v1i4.1975-1987

## THE EFFECT OF FRAUD TRIANGLE ON FINANCIAL STATEMENT FRAUD IN BANKING COMPANIES

Nikita Stevansyah, Rousilita Suhendah 1988-1999



https://doi.org/10.24912/ijaeb.v1i4.1988-1999

# THE IMPACT OF DIVERSIFICATION, SIZE, GROWTH, LOAN, DEPOSIT, EQUITY, AND LLP ON BANK RISK DURING THE COVID-19 PANDEMIC

Mia Ivana Gunawan Putri, Elsa Imelda 2000-2010



https://doi.org/10.24912/ijaeb.v1i4.2000-2010

# HOW FINANCIAL INFORMATION AFFECTS DIVIDEND POLICY TO ENCOURAGE THE INDONESIAN ECONOMIC SECTOR IN POST COVID-19 PANDEMIC

Tita Deitiana, Nila Pusvikasari, Erika Jimena Arilyn, Beny Beny 2011-2021





https://doi.org/10.24912/ijaeb.v1i4.2011-2021

# CHALLENGES AND MARKETING SOLUTIONS TO SUPPORT THE ROLE OF SONGKET FABRIC SMES IN WELCOMING THE ERA OF SOCIETY 5.0

Septihani Michella Wijaya, Patrice Febiyani Metty, Chiara Rizka Yukianti, Mei Ie 2022-2032



https://doi.org/10.24912/ijaeb.v1i4.2022-2032

# THE INFLUENCE OF FINANCIAL CONFIDENCE, FINANCIAL SOCIALIZATION, HERDING, AND MENTAL ACCOUNTING ON INVESTMENT DECISION AMONG GENERATION Z IN JAKARTA

Della Angela, Hendra Wiyanto, Herlina Budiono 2033-2046



https://doi.org/10.24912/ijaeb.v1i4.2033-2046

### THE EFFECT OF LEVERAGE, PROFITABILITY AND INFORMATION ASYMMETRY ON EARNINGS MANAGEMENT

Gracia Angelina, Herlin Tundjung Setijaningsih 2047-2063



https://doi.org/10.24912/ijaeb.v1i4.2047-2063

# DETERMINANTS OF UNDERPRICED INITIAL STOCK: A STUDY ON THE INDONESIA STOCK EXCHANGE

Margarita Ekadjaja, Rorlen Rorlen , Halim Putera Siswanto 2064-2074





https://doi.org/10.24912/ijaeb.v1i4.2064-2074

### THE IMPACT OF WORK ENVIRONMENT AND INCENTIVES ON EMPLOYEE'S JOB PERFORMANCE THROUGH MEDIATING ROLE OF JOB SATISFACTION DURING THE COVID-19 PANDEMIC

Yenita Yenita, Johanna Tania 2075-2087





https://doi.org/10.24912/ijaeb.v1i4.2075-2087

### ANALYSIS OF THE COMPOSITION OF CAPITAL STRUCTURE BY USING ECONOMIC VALUE ADDED (EVA) APPROACH IN TFD A COMPANY

Andriani Ratna Najmani, Herlin Tundjung Setijaningsih 2088-2096



Abstract views: 11 | Download :6



https://doi.org/10.24912/ijaeb.v1i4.2088-2096

#### THE EFFECT OF E-COMMERCE, ENTREPRENEURSHIP ORIENTATION AND MARKET ORIENTATION ON BUSINESS PERFORMANCE

Wilsen Valentino, Sarwo Edy Handoyo 2097-2106



Abstract views: 12 | Download :3



https://doi.org/10.24912/ijaeb.v1i4.2097-2106

### THE EFFECTS OF WORK FROM HOME AND FLEXIBLE WORKING ARRANGEMENT ON EMPLOYEE PERFORMANCE DURING COVID-19 PANDEMIC

Agus Zainul Arifin, Halim Putera Siswanto, Vincentius Kevin Kurniawan, Michelle Kristian 2107-2122





https://doi.org/10.24912/ijaeb.v1i4.2107-2122

### THE INFLUENCE OF ENTREPRENEURIAL EDUCATION AND FAMILY BACKGROUND ON ENTREPRENEURIAL INTENTION THAT IS MODERATED BY **GENDER**

Charlie Andani, Ida Puspitowati 2123-2131





https://doi.org/10.24912/ijaeb.v1i4.2123-2131

### THE EFFECT OF PROFITABILITY AND CAPITAL STRUCTURE USING INFLATION AS MODERATING VARIABLE

Visakha Gautami Putri, Viriany Viriany 2132-2141



https://doi.org/10.24912/ijaeb.v1i4.2132-2141

### THE INFLUENCE OF MARKET ORIENTATION, TOTAL QUALITY MANAGEMENT AND ENTREPRENEURIAL ORIENTATION ON BUSINESS PERFORMANCE IN THE AUTOMOTIVE MODIFICATION SECTOR

Bryan Raffello Yohanes, Lydiawati Soelaiman 2152-2159



Abstract views: 17 | Download :4



https://doi.org/10.24912/ijaeb.v1i4.2152-2159

### THE INFLUENCE OF STRATEGIC COMPETENCE, ETHICAL COMPETENCE ON NETWORK COMPETENCE TO PREDICTE BUSINESS GROWTH

Agnes Tasya Arifin, Louis Utama 2160-2174



https://doi.org/10.24912/ijaeb.v1i4.2160-2174

### BUSINESS MODEL INNOVATION OF HOTELS IN VIETNAM DURING THE COVID-19 PANDEMIC

Thuy Anh Nguyen, Thi Phuong Uyen Tran, Thi Hong Ngoc Nguyen, Bao Ngoc Nguyen, Khoa Loc Pham, Le Chi Thanh Khong 2175-2192



https://doi.org/10.24912/ijaeb.v1i4.2175-2192

## FACTORS THAT INFLUENCE AUDIT LAG IN NON-CYCLICAL CONSUMER SECTOR COMPANIES

Jordy Tandi, Andreas Bambang Daryatno 2193-2206



https://doi.org/10.24912/ijaeb.v1i4.2193-2206

# ORGANIZATIONAL CULTURE, WORK ENVIRONMENT, AND SELF-EFFICACY TO GEN Z'S JOB SATISFACTION

Vera Sanlia, Joyce A. Turangan 2207-2215



https://doi.org/10.24912/ijaeb.v1i4.2207-2215

#### BIBLIOMETRICS ANALYSIS OF DIGITAL LEADERSHIP RESEARCH

Edi Purwanto, Agustinus Purna Irawan 2216-2230



https://doi.org/10.24912/ijaeb.v1i4.2216-2230

#### BIBLIOMETRIC ANALYSIS OF DIGITAL TRANSFORMATION SUCCESS

Manuntun Sitinjak, Agustinus Purna Irawan



https://doi.org/10.24912/ijaeb.v1i4.2231-2239

### THE IMPACT OF CORPORATE GOVERNANCE ON FINANCIAL PERFORMANCE ON STATE-OWNED ENTERPRISES

Timothy Brian Kurniawan, Viriany Viriany 2240-2254



https://doi.org/10.24912/ijaeb.v1i4.2240-2254

### THE COMPONENTS OF INTELLECTUAL CAPITAL THAT AFFECT FIRM PERFORMANCE IN STATE-OWNED COMPANIES

Debbie Setiady1, Yanti Yanti, Emillia Sastrasasmita 2255-2264



https://doi.org/10.24912/ijaeb.v1i4.2255-2264

# FACTORS AFFECTING FIRM VALUE IN INDONESIA'S PROPERTY AND REAL ESTATE FIRMS

Karen Lawinata, Liana Susanto 2265-2276



https://doi.org/10.24912/ijaeb.v1i4.2265-2276

THE EFFECT OF FAMILY OWNERSHIP, AGENCY COST, ENVIRONMENTAL PERFORMANCE, CORPORATE SOCIAL RESPONSIBILITY ON FIRM VALUE

Naomi Hansen Putri, Hadi Cahyadi 2277-2291



https://doi.org/10.24912/ijaeb.v1i4.2277-2291

# THE EFFFECT OF PROFITABILITY, LEVERAGE, AND TOTAL ASSET TURNOVER ON FIRM VALUE IN PROPERTY AND REAL ESTATE COMPANIES LISTED IN THE INDONESIA STOCK EXCHANGE (IDX)

Demetrio Imanuel, Merry Susanti 2292-2302



https://doi.org/10.24912/ijaeb.v1i4.2292-2302

# DETERMINANTS OF CASH HOLDING OF NON-CYCLICALS SECTOR COMPANIES LISTED ON INDONESIA STOCK EXCHANGE

Shery Angelika, Nurainun Bangun, Hendro Lukman 2303-2314



https://doi.org/10.24912/ijaeb.v1i4.2303-2314

# THE EFFECT OF PROFITABILITY, FIRM SIZE, AND CAPITAL STRUCTURE ON FIRM VALUE IN MANUFACTURING COMPANIES

Jessica Rosalina Widiarta, Elizabeth Sugiarto Dermawan 2315-2325



https://doi.org/10.24912/ijaeb.v1i4.2315-2325

# INVESTOR REACTION TO THE ANNOUNCEMENT OF FIRST COVID-19 VACCINATION IN INDONESIA

Shieren Amelia Sutanto, Elizabeth Sugiarto Dermawan 2326-2336



https://doi.org/10.24912/ijaeb.v1i4.2326-2336

# THE EFFECT OF SERVICE QUALITY AND PRICE ON THE PURCHASE DECISION OF AQU TOUR UMRAH PACKAGES

Yudhistira Adwimurti, Selfiani Selfiani , Hendi Prihanto 2337-2353



https://doi.org/10.24912/ijaeb.v1i4.2337-2353

# THE IDENTIFICATION OF PURCHASE INTENTION AMONG IPHONE CUSTOMERS IN DEPOK VIEWED FROM EWOM, BRAND IMAGE, BRAND TRUST, PERCEIVED VALUE, AND BRAND PREFERENCE

Tommy Setiawan Ruslim, Nova Nova, Dyah Erny Herwindiati, Cokki Cokki 2354-2367



https://doi.org/10.24912/ijaeb.v1i4.2354-2367

# THE IMPLEMENTATION OF TAX-IN-KIND AND GROSS-UP METHOD IN INCOME TAX ARTICLE 21 ON CORPORATE INCOME TAX AT PT MANGGALA ARYA PRATAMA

Robin Dharmawan, Yuniarwati Yuniarwati 2368-2381



https://doi.org/10.24912/ijaeb.v1i4.2368-2381

# CONTRIBUTION OF INTERNAL FACTORS THAT INFLUENCE THE FINANCIAL PERFORMANCE OF MSMES

Ni Wayan Novi Budiasni, Ni Made Sri Ayuni, Gede Widiadnyana Pasek, I Gede Sri Ditami, I Gusti Ayu Agung Maesa Ardanari



https://doi.org/10.24912/ijaeb.v1i4.2382-2391

# IMPROVING WORK PERFORMANCE WITH THE INFLUENCE OF ROTATION THROUGH WORK ENTHUSIASM AND MOTIVATION IN THE HOUSING, RESIDENTIAL AND DEFENSE AREA SERVICES OF BULELENG REGENCY

Luh Kartika Ningsih, A. A. Ngurah Eddy Supriyadinata Gorda, Komang Trisna Sari Dewi, I Made Agus Budiarta, Kadek Tirta Yasa 2392-2407



https://doi.org/10.24912/ijaeb.v1i4.2392-2407

# ANALYSIS OF CASH FLOW CAPABILITY AND PROFITS FOR BANKING SUSTAINABILITY

Ni Nyoman Juli Nuryani, A. A. N. Oka Suryadinatha Gorda, Ni Luh De Erik Trisnawati, Ketut Fransiska Septiari, Ketut Ayu Wandira 2408-2415



https://doi.org/10.24912/ijaeb.v1i4.2408-2415

# THE IMPLEMENTATION OF WOMENPRENEUR MINDSET AND PROACTIVE PERSONALITY IN THE EFFORTS TO IMPROVE MSME PERFORMANCE

Ni Luh Putu Eka Yudi Prastiwi, I Gusti Made Dharma Hartawan, Ni Luh Sri Kasih, A. A. Ayu Mas Tanti Agustin, Putu Ratna Komala Sari 2416-2427



https://doi.org/10.24912/ijaeb.v1i4.2416-2427

### THE INFLUENCE OF FINANCE KNOWLEDGE, FINANCIAL LITERACY, INDIVIDUAL EMOTIONAL INTELLIGENCE, AND PSYCHOLOGICAL BIAS FACTORS ON PERSONAL FINANCIAL MANAGEMENT

Mertyani Sari Dewi, Putu Eka Nopiyani, Made Dwi Ferayani, I Gusti Ayu Eka Suryajati, Gede Bagus Anjas Marga Khrisna

2428-2437



Abstract views: 11 | Download :3



https://doi.org/10.24912/ijaeb.v1i4.2428-2437

### DIFFERENCES IN STOCK PERFORMANCE OF THE SRI-KEHATI AND LQ45 INDEX THROUGH RISK-ADJUSTED RETURN METHOD

Pamela Angelica Lousius, Margarita Ekadjaja 2438-2448



Abstract views: 12 | P Download :9



https://doi.org/10.24912/ijaeb.v1i4.2438-2448

### BUSINESS FEASIBILITY STUDY TO PROMOTE LOCAL FASHION (A CASE STUDY ON GAYAKU)

Septihani Michella Wijaya, Jennie Jane, Andi Wijaya 2449-2460





Abstract views: 29 | 👺 Download :7



https://doi.org/10.24912/ijaeb.v1i4.2449-2460

### FACTORS AFFECTING ENTREPRENEURIAL INTENTION THROUGH ENTREPRENEURIAL ATTITUDES AS MEDIATION VARIABLES

Janeta Naomi Putri, Sarwo Edy Handoyo 2461-2476



Abstract views: 11 | Download :6



https://doi.org/10.24912/ijaeb.v1i4.2461-2476

### FINANCIAL INCLUSION IN THE USE OF DIGITAL BANKING SERVICES IN **JAKARTA**

Khairina Natsir, Agus Zainul Arifin, Ronald Ronald 2477-2493



Abstract views: 13 | 📂 Download :4



https://doi.org/10.24912/ijaeb.v1i4.2477-2493

#### FACTORS AFFECTING BUSINESS PERFORMANCE THROUGH KNOWLEDGE COMPETENCE AS A MEDIATION VARIABLE

Clinton Clinton, Mei Ie 2494-2510



Abstract views: 12 | Download :4



https://doi.org/10.24912/ijaeb.v1i4.2494-2510

#### MARKET RESEARCH FOR MULTIFUNCTION SALON CABINET

Elizabeth Clara Santoso, Jennifer Juyanto, Mario Ajipangestu, Lina Gozali, Frans Jusuf Daywin, I Wayan Sukania, Wilson Kosasih, Adianto Adianto, Carla Olyvia Doaly, Maitri Widya Mutiara 2511-2521



Abstract views: 12 | Download :6



https://doi.org/10.24912/ijaeb.v1i4.2511-2521

#### FACTORS AFFECTING CUSTOMER LOYALTY WITH SATISFACTION MEDIATION AT THE KINTAN BUFFET RESTAURANT

Yenny Lego, Nellia Nellia 2522-2534



Abstract views: 19 | 👺 Download :8



https://doi.org/10.24912/ijaeb.v1i4.2522-2534

#### UNDERSTANDING FINANCIAL BEHAVIOR IN GENERATION Z

Aireen Jordan, Kartika Nuringsih



https://doi.org/10.24912/ijaeb.v1i4.2535-2546

# ANALYSIS OF FACTORS AFFECTING EMPLOYEE SATISFACTION AND ITS IMPLICATIONS ON JOB PERFORMANCE IN INFORMATION TECHNOLOGY WORKERS

Indra Kurniawan, Rezi Erdiansyah 2547-2558



https://doi.org/10.24912/ijaeb.v1i4.2547-2558

# MAYBELLINE PURCHASE INTENTION: THE INTERPLAY OF INFLUENCER MARKETING, BRAND IMAGE, AND ELECTRONIC WORD OF MOUTH

Petrisia Blegur, Cokki Cokki 2559-2568



https://doi.org/10.24912/ijaeb.v1i4.2559-2568

# FACTORS INFLUENCING THE INTENTION OF BEHAVIOR IN USING GOPAY MOBILE PAYMENT

Joyce A. Turangan, Herman Ruslim 2569-2576



https://doi.org/10.24912/ijaeb.v1i4.2569-2576

# THE EFFECTS OF LEVERAGE, FIRM SIZE, CASH FLOW VOLATILITY, AND TAX AVOIDANCE ON CASH HOLDING IN THE 2020-2021 PANDEMIC PERIOD

Rini Tri Hastuti, Ardiansyah Rasyid, Agnes Ashianti 2577-2589



https://doi.org/10.24912/ijaeb.v1i4.2577-2589

# BOARD SIZE, BOARD COMPOSITION, LEVERAGE AND ITS EFFECT ON INTELLECTUAL CAPITAL DISCLOSURE

Augustpaosa Nariman, Rini Tri Hastuti, M. Bintang Prajogi 2590-2601



https://doi.org/10.24912/ijaeb.v1i4.2590-2601

# GENERATING GREEN ENTREPRENEURIAL INTENTION THROUGH ENVIRONMENTAL ATTITUDE

Kartika Nuringsih, Haris Maupa, Vivian Patricia 2602-2612



https://doi.org/10.24912/ijaeb.v1i4.2602-2612

# THE EFFECT OF CORPORATE GOVERNANCE, DIVIDEND POLICY, CONSERVATISM, AND LIQUIDITY ON THE VALUE OF FAMILY MANUFACTURING COMPANIES IN INDONESIA STOCK EXCHANGE

Henryanto Wijaya, Hadi Cahyadi, Susanto Salim, Christopher Elihu Billy Morgan 2613-2625



https://doi.org/10.24912/ijaeb.v1i4.2613-2625

# THE EFFECT OF GREENWASHING ON BRAND EQUITY AND GREEN PURCHASE INTENTION AT GARNIER IN JAKARTA

Herawati Rahayu, Galuh Mira Saktiana 2626-2638



https://doi.org/10.24912/ijaeb.v1i4.2626-2638

#### FACTORS AFFECTING PURCHASE INTENTION OF HEALTHY DRINKS

Brenden Lie, Miharni Tjokrosaputro, Nadia Ariniputri, Ariel Krisnaputra, Mario Devotyasto 2639-2649



https://doi.org/10.24912/ijaeb.v1i4.2639-2649

### THE INFLUENCE OF PRICE PERCEPTION, CUSTOMER TRUST, AND CUSTOMER EXPERIENCE ON PURCHASING DECISIONS AT MTM PHARMACY IN BEKASI

Lukas Setiawan, Keni Keni 2727-2735



https://doi.org/10.24912/ijaeb.v1i4.2727-2735

# THE INFLUENCE OF SELF-EFFICIENCY, PROACTIVE PERSONALITY AND LOCUS OF CONTROL ON INTEREST IN ENTREPRENEURSHIP

Silviana Silviana , Oey Hannes Widjaja, Herlina Budiono 2650-2659



https://doi.org/10.24912/ijaeb.v1i4.2650-2659

# LIQUIDITY RISK, INCOME DIVERSIFICATION, AND BANK FINANCIAL PERFORMANCE

Rosmita Rasyid, Nurainun Bangun 2660-2669



https://doi.org/10.24912/ijaeb.v1i4.2660-2669

### "WHEN REWARDS NO LONGER MOTIVATE" TESTING THE MODERATING ROLE OF ORGANIZATIONAL AGILITY IN BUILDING INNOVATIVE LECTURERS IN THE ERA OF INDONESIA INDEPENDENT CAMPUS

Aris Winarna, Keni Keni, Michelle Michelle 2670-2683





https://doi.org/10.24912/ijaeb.v1i4.2670-2683

### THE IMPACT OF CREDIT RISK ON THE FINANCIAL PERFORMANCE OF INDONESIAN STOCK EXCHANGE-LISTED BANKS

Verawati Verawati , Sriwati Sriwati , Herni Kurniawati 2684-2693



Abstract views: 19 | Download :6



https://doi.org/10.24912/ijaeb.v1i4.2684-2693

### THE EFFECT OF INVESTMENT MOTIVATION, PERCEIVED RISK AND FINANCIAL LITERACY ON INVESTMENT INTENTION

Merry Kurniawati, Ary Satria Pamungkas 2142-2151



Abstract views: 11 | Download :3



https://doi.org/10.24912/ijaeb.v1i4.2142-2151

### ANALYSIS OF EMOTIONAL EXHAUSTION THROUGH DOWNSIZING WITH JOB SATISFACTION AS MEDIATION

Nathaniel Clement, I Gede Adiputra 2694-2703



Abstract views: 12 | 📂 Download :6



https://doi.org/10.24912/ijaeb.v1i4.2694-2703

# FACTORS AFFECTING PROFIT MANAGEMENT IN THE HEALTHCARE SECTOR LISTED ON THE INDONESIAN STOCK EXCHANGE

Gery Ilham, Andreas Bambang Daryatno 2704-2719



https://doi.org/10.24912/ijaeb.v1i4.2704-2719

#### FACTORS AFFECTING IPO UNDERPRICING

Darryl Darryl , Yusbardini Yusbardini 2720-2726



https://doi.org/10.24912/ijaeb.v1i4.2720-2726

# WHAT STOPS YOU FROM STARTING YOUR OWN BUSINESS? A STUDY CONDUCTED ON STUDENTS OF THE ECONOMY AND BUSINESS FACULTY AT UNIVERSITAS TARUMANAGARA

Aeron Renli, Andi Wijaya 2736-2753



https://doi.org/10.24912/ijaeb.v1i4.2736-2753

## INTERNATIONAL BRAND IMAGE DEVELOPMENT FOR MSMES: CASE OF LEGIT CRACKERS

Hetty Karunia Tunjungsari, Mei Ie, Didi Widya Utama, Viny Christanti Mawardi, Nafia Solikhah, Chiara Rizka Yukianti, Salsabila Ayunda Martsa Buana 2754-2761



https://doi.org/10.24912/ijaeb.v1i4.2754-2761

### THE EFFECT OF INFLUENCER IMITATION ON PURCHASE INTENTION MEDIATED BY SOCIAL COMPARISON AND FOMO AT FINE DINING RESTAURANTS IN JAKARTA

Yenita Yenita, Meivina Cintalia 2762-2769





https://doi.org/10.24912/ijaeb.v1i4.2762-2769

### DETERMINANTS OF BANKS' PROFITABILITY - EVIDENCE FROM GO PUBLIC BANKS IN INDONESIA

Clarisa Nesya Natalia, Henny Wirianata 2770-2785



Abstract views: 12 | Download :3



https://doi.org/10.24912/ijaeb.v1i4.2770-2785

# THE IMPLEMENTATION OF TAX-IN-KIND AND GROSS-UP METHOD IN INCOME TAX ARTICLE 21 ON CORPORATE INCOME TAX AT PT MANGGALA ARYA PRATAMA

#### Robin Dharmawan<sup>1</sup>, Yuniarwati Yuniarwati<sup>1\*</sup>

<sup>1</sup>Accounting Profesional Education Program, Universitas Tarumanagara, Jakarta – Indonesia \*Email: yuniarwati@fe.untar.ac.id

Submitted: 24-05-2023, Revised: 14-07-2023, Accepted: 07-09-2023

#### **ABSTRACT**

Taxes are levies paid by individuals and companies to the government to fund various public programs and services. "Tax payable" refers to the amount of tax owed by an individual or company under applicable tax laws. An important aspect of financial management is tax planning. Tax planning is a strategy used by individuals and companies to manage their tax obligations efficiently and legally. The research was conducted at PT MAP. The type of research that the author uses in this final work is descriptive research using case study methods and quantitative analysis research techniques. The data used is primary data from PT MAP. The results of the study show that PPh 21 employees who are grossed up, and the use of natural resources in fiscal reconciliation does not need to be corrected fiscally, is able to save less tax payable

**Keywords**: Tax Planning, Tax Payable, Income Tax Article 21, Tax-in-kind

#### 1. INTRODUCTION

#### **Background**

Tax planning, is a very important strategy in managing personal and business finances. It involves planning and organizing a company's or individual's finances to legally minimize tax liabilities.

Tax planning is very reasonable to do because it has a clear legal basis according to statutory regulations. As taxpayers, we should understand tax regulations so that we can carry out various ways of saving on tax obligations.

The method that can be used for tax planning in order to minimize Article 29 corporate income tax obligations is to maximize fiscal costs and minimize company costs that are not allowed as deductions. Minimizing tax costs that are not allowed as deductions can be done as long as they do not violate tax regulations so that it becomes a tax violation or tax evasion.

A business entity has an obligation to prepare financial reports correctly in accordance with generally accepted financial accounting standards or what are known as commercial financial reports. In this commercial financial report, corporate taxpayers must also calculate fiscal corrections to income and expenses that are excluded in tax laws and regulations. Negative fiscal correction is a fiscal correction that reduces taxable profit and positive fiscal correction is a fiscal correction that increases taxable profit.

In some cases, companies only calculate their business income tax based on the company's profit and loss in commercial financial reports. PT Manggala Arya Pratama is a private company located in Jakarta.PT Manggala Arya Pratama is a retail trading company with KLU 47528 which sells various kinds of building material equipment.

In 2022, the company will have prepared financial reports and made several fiscal corrections to company transactions made in accordance with applicable tax regulations. The company has calculated corporate income tax article 29 based on the fiscally corrected financial report.

However, there are new regulations related to in-kind in PMK Number 66, which was issued by the Directorate General of Taxes in 2023. With this new regulation, there are company expense that become deductible expense. This is what the author wants to analyze the impact that will occur on the 2022 financial statements. Will the existence of this latest PMK be able to make corporate tax planning for corporate income tax more effective, efficient and economical while still paying attention to legality and fairness based on existing taxation laws?

#### **Research Objective**

The aim of this research is to determine the implementation of tax planning PT MAP for the 2022 period and to determine and analyze the effectiveness of tax planning in an effort to increase Corporate Income Tax efficiency at PT MAP.

#### 2. THEORETICAL FRAMEWORK AND HYPOTHESIS DEVELOPMENT

#### **Theory of Tax Planning**

Suandy (2017) provides a definition. Tax planning is the initial stage in tax planning. Generally, planning is carried out by obtaining data and research related to tax regulations with the aim of classifying which taxes can be saved.

Pohan (2016) provides the definition that *Tax Planning* is a series of strategies for managing company bookkeeping and financial records with the aim of minimizing the tax that must be paid in ways that are in line with tax regulations.

Ompusunggu (2011) provides a definition of Tax Planning, namely an ability that can be used by taxpayers, whether corporate or individual, to organize financial activities to obtain minimal tax obligations.

#### **Fiscal Reconciliation**

According to Siti Resmi (in Hermawan and Widjaja, 2019), "Fiscal reconciliation is a process of reconciling a company's commercial financial reports that do not comply with tax regulations to obtain financial reports that comply with tax regulations. The differences that arise between accounting and tax can be classified into 2 things, namely, permanent differences *and* timing differences."

Fixed differences are differences that arise because tax laws and regulations calculate taxable income differently from the results after SAK without further adjustments. Meanwhile, time differences are temporary differences caused by tax regulations and the timing of recognition of SAK income and expenses.

There are two types of fiscal adjustments, namely positive tax adjustments and negative tax adjustments. A positive tax adjustment is a tax adjustment for recording costs by a company which according to tax regulations are included in costs that cannot be deducted in the

calculation of taxable income, so that a higher taxable income is obtained than a positive tax adjustment. business profits. Negative adjustments are tax adjustments for recording costs by a company which according to tax regulations are costs that can be deducted from taxable income, resulting in lower taxable income compared to business profits.

#### **Income Tax Article 21**

Article 21 of the Income Tax Law is a tax imposed on income paid to a person in connection with work, positions, services and activities. In general, companies can apply 3 methods (net, gross, and gross-up) in calculating Income Tax Article 21, in this research the author made a comparative analysis of the two main methods (net and gross up).

- a. The Net Method, according to Pohan (2013), is a tax calculation method in which the company bears the withholding of Article 21 Income tax for employees. Income Tax Article 21 which is calculated using the net method is calculated from the net salary received by employees.
- b. Gross-Up Method. According to Pohan (2015), Gross-up method is a tax calculation method where the company provides tax benefits whose nominal value is the amount of tax withheld from employees. By using this method, the allowance becomes deductible expense.

The latest Income Tax Article 21 rates that apply based on Law Number 7 of 2021, taxpayers with annual income:

**Table 1** Rates Article 17 Paragraph 1a of the Income Tax Law

| Taxable Income (PKP)                      | Tax Rates |
|---|-----------|
| IDR 0 – IDR 60,000,000                    | 5%        |
| Above IDR 60,000,000 – IDR 250,000,000    | 15%       |
| Above IDR 250,000,000 – IDR 500,000,000   | 25%       |
| Above IDR 500,000,000 – IDR 5,000,000,000 | 30%       |
| Above IDR 5,000,000,000                   | 35%       |

**Table 2** Gross-Up Method Formula

| Range of Annual Taxable Income (IDR) | Annual PPh 21 allowance formula               |
|--------------------------------------|---|
| 0 - 57.000.000                       | (PKP - 0) x 5/95 + 0                          |
| 57.000.000 - 218.500.000             | (PKP - 57.000.000) x 15/85 + 3.000.000        |
| 218.500.000 - 406.000.000            | (PKP - 218.500.000) x 25/75 + 31.500.000      |
| 406.000.000 - 3.556.000.000          | (PKP - 406.000.000) x 30/70 + 94.000.000      |
| More than 3.556.000                  | (PKP - 3.556.000.000) x 35/65 + 1.444.000.000 |

#### Natura

Omnibuslaw (https://setjen.kemenkeu.go.id 2020) explains that compensation or rewards in the form of in-kind or enjoyment related to business activities or services is economic added value received in non-monetary form.

In 2023, the Minister of Finance issued the latest regulations related to in-kind which are contained in PMK Number 66 Year 2023. This PMK has a legal basis from UU HPP No. 7/2021 and PP No. 5 of 2022. This PMK replaces the previous PMK, namelyin PMK 167/PMK.03/2018 where in PMK Number 66 Year 2023, provides changes related to costs that can become deductible expenses.

With PMK 66/2023, this increases the scope of PPh objects on in-kind/enjoyments because the model of providing in-kind/enjoyments carried out by each employer varies, so pose challenges in its implementation.

PMK Number 66 Year 2023 (www.pajak.go.id) regulates the existence of several kinds that can be charged with certain limits with the details as follows:

- 1. All on-site workers are provided with food/drinks without a value limit, while food vouchers (including reimbursement for food/drink costs) for foreign workers are limited to IDR 2,000,000 per month or the value given at the employee's place of work. (Whichever is higher).
- 2. The nature or facilities of occupational safety, safety and health standards, including company uniform, worker pick-up and drop-off, work safety equipment, medicine or vaccines in the treatment of pandemics, with no limit on their value.
- 3. Facilities, means and infrastructure for workers and their families in certain areas, including suburban areas, include housing, health services, education, transportation and sports, infrastructure and facilities without limit.
- 4. Parcel or gift for religious holidays such as Eid, Christmas, Vesak, Nyepi and Chinese New Year have no limitation value, while gifts for non-religious holidays are limited to IDR 3,000,000 per year.
- 5. Tools and equipment such as computers, laptops, cellphones, unlimited internet and also credit.
- 6. Health service facilities and medical services for accidents at work, work-related illnesses, emergencies and subsequent medical services with no nominal limits.
- 7. Sports facilities except horse racing, golf, motorboats, sailing and automotive, maximum IDR 1,500,000 per month.
- 8. Shared living facilities (dormitories, mess halls and so on) have no value limit, while non-communal properties (rental apartments/houses) have a maximum of IDR 2,000,000 per month.
- 9. Vehicle facilities are not an object of tax if the worker/recipient is not a shareholder and the gross income does not exceed IDR 100,000,000 per month.
- 10. Payment of pension contributions paid by the company on behalf of the employee.
- 11. Places of worship include prayer rooms, mosques, chapels, or temples specifically designated for worship.

#### 3. RESEARCH METHOD

#### **Research Data Collection Methods**

The methods used by researchers to collect data in research are library research and field research. Library research is gathering information by collecting readings and library literature as well as tax laws and regulations. Field research collects information by visiting the research place or location directly. The target of the investigation is the 2022 financial report and tax corrections of PT MAP, a company based in Jakarta.

In this research, the necessary information is collected, compiled and analyzed to get a clear picture based on the research objectives.

#### **Data Analysis Method**

Quantitative analysis method is the method used in this research. Quantitative analysis is carried out to collect and analyze data with calculations that are evaluated in certain units to be able to see quantitatively the relationship between one variable and another variable. This can be done as follows:

- 1. Obtain information from company financial statements,
- 2. Analysis of accounts in the company's financial statements, combined with tax regulations,
- 3. Providetax adjustments based on tax regulations
- 4. Recalculate the Income Tax Payable based on the Fiscal Financial Report in accordance with the current income tax rates,
- 5. Make a conclusion and provide input or advice that may be useful for the company concerned.

#### 4. RESULTS

#### Analysis of Commercial Profit and Loss Statements and Company Fiscal Corrections

The positive and negative fiscal corrections to the 2022 financial statements that have been carried out are as follows:

**Table 3** PT MAP Commercial Financial Report and Fiscal Correction

### PT MAP INCOME STATEMENT For the Year Ended in December 31st, 2022

| ACCOUNT                   | COMMERCIAL      | ADJUST   | EICCAI   |                 |
|---------------------------|-----------------|----------|----------|-----------------|
| ACCOUNT                   | COMMERCIAL      | POSITIVE | NEGATIVE | FISCAL          |
|                           |                 |          |          |                 |
| SALES                     | 277,215,802,112 |          |          | 277,215,802,112 |
| COST OF GOODS SOLD        | 236,502,951,915 |          |          | 236,502,951,915 |
| GROSS PROFIT              | 40,712,850,197  |          |          | 40,712,850,197  |
|                           |                 |          |          |                 |
| Sales Costs               |                 |          |          |                 |
| Promotion and Advertising | 1,515,156,534   |          |          | 1,515,156,534   |
| Official travel           | 241,372,911     |          |          | 241,372,911     |

| Transport and Delivery                   | 584,207,407    |               |             | 584,207,407    |
|--|----------------|---------------|-------------|----------------|
| Exhibition                               | 742,463,224    |               |             | 742,463,224    |
| Commission                               | 222,274,519    |               |             | 222,274,519    |
| Sample                                   | 2,090,224,371  |               |             | 2,090,224,371  |
| <b>Total Sales Costs</b>                 | 5,395,698,966  |               |             | 5,395,698,966  |
|  |                |               |             |                |
| Admin and General Fees                   |                |               |             |                |
| Salary, Benefits & THR                   | 16,215,135,271 |               |             | 16,215,135,271 |
| Income Tax Article 21                    | 1,159,197,560  | 1,159,197,560 |             | -              |
| Rent                                     | 1,038,555,554  |               |             | 1,038,555,554  |
| Electricity                              | 109,348,564    |               |             | 109,348,564    |
| Telephone                                | 55,369,393     |               |             | 55,369,393     |
| Water                                    | 6,235,272      |               |             | 6,235,272      |
| Internet                                 | 29,212,213     |               |             | 29,212,213     |
| Office Stationery                        | 95,141,456     |               |             | 95,141,456     |
| Post and Stamp                           | 62,555,800     |               |             | 62,555,800     |
| Prints and Photocopies                   | 99,673,325     |               |             | 99,673,325     |
| Office Supplies                          | 190,047,827    |               |             | 190,047,827    |
| Gasoline, Tolls, and Parking             | 855,683,401    |               |             | 855,683,401    |
| Transportation                           | 186,715,074    |               |             | 186,715,074    |
| Cleanliness and Security                 | 54,974,300     |               |             | 54,974,300     |
| Meal and Drink                           | 808,370,340    |               |             | 808,370,340    |
| Building Maintenance                     | 105,497,556    |               |             | 105,497,556    |
| Vehicle Maintenance                      | 232,050,490    | 57,972,442    |             | 174,078,048    |
| Office Inventory Maintenance             | 24,147,077     |               |             | 24,147,077     |
| <b>Building Depreciation</b>             | 312,437,094    |               |             | 312,437,094    |
| Vehicle Depreciation                     | 1,199,757,851  | 490,557,295   |             | 709,200,556    |
| Office Inventory Shrinkage               | 302,698,810    |               |             | 302,698,810    |
| Licensing                                | 267,233,009    |               |             | 267,233,009    |
| Professional                             | 680,614,865    |               |             | 680,614,865    |
| BPJS                                     | 435,982,646    |               |             | 435,982,646    |
| Insurance                                | 112,436,034    |               |             | 112,436,034    |
| Service Charge                           | 31,302,222     |               |             | 31,302,222     |
| Tax                                      | 55,604,670     | 55,604,670    |             | -              |
| Directors                                | 954,112,283    | 954,112,283   |             | -              |
| Entertainment                            | 1,392,349,291  | 523,546,640   |             | 868,802,651    |
| Employee Medical Treatment               | 90,719,953     | 90,719,953    |             | -              |
| Donations                                | 56,017,252     | 56,017,252    |             | -              |
| Etc.                                     | 6,910,000      | 6,910,000     |             |                |
| Total General and<br>Administrative Fees | 27,226,086,453 |               |             | 23,831,448,358 |
| Administrative rees                      | 21,220,000,455 |               |             | 25,651,446,556 |
| OTHER INCOME<br>(EXPENSES)               |                |               |             |                |
| Bank Interest, Net                       | 102,381,446    |               | 102,381,446 | -              |
| Vehicle Financing Interest               | (107,298,575)  |               |             | (107,298,575)  |
|  |                |               |             |                |

| Bank Loan Interest                   | (280,529,022)   |               |             | (280,529,022)   |
|--------------------------------------|-----------------|---------------|-------------|-----------------|
| Excess Payment                       | (38,847,335)    |               |             | (38,847,335)    |
| Bank Administration                  | (129,277,265)   |               | _           | (129,277,265)   |
| Amount of Other Income<br>(Expenses) | (453,570,751)   |               |             | (555,952,197)   |
| NET PROFIT BEFORE<br>TAXES           | 7,637,494,027   |               |             | 10,929,750,676  |
| INCOME TAX                           | (2,404,545,000) |               |             | (2,404,545,000) |
| NET PROFIT AFTER TAX                 | 5,232,949,027   | 3,394,638,095 | 102,381,446 | 8,525,205,676   |

Source: Company Data

PT MAP uses the Net method for calculating Income Tax Article 21, so that all Income Tax Article 21 costs are borne by the company and result in a positive fiscal correction. Apart from that, the company also made fiscal corrections to vehicle maintenance and depreciation of sedans and similar vehicles by 50% in accordance with KEP-220/PJ./2002.

Costs for taxes, directors, medical treatment, donations and other costs were corrected positively fiscally because they were included in non-deductible expenses in accordance with Income Tax Law no. 36 of 2008 Article 9 Paragraph 1.

Entertainment costs also experienced a positive fiscal correction because several expense receipts were lost or damaged so they could not be included in the nominative list in accordance with Article 6 Paragraph 1 letter a of the Income Tax Law. Meanwhile, bank interest income experienced a negative fiscal correction because it is final tax income in accordance with PP Number 123 Year 2015.

In 2022, PT MAP records the income tax payable based on the calculation of net profit before tax which is rounded down to the full thousand in line with the Circular Letter of the Directorate General of Taxes SE-22/PJ.24/1990 multiplied by the rate of article 17 of the Harmonization Law Taxation (HPP Law) is 22%. Thus the income tax payable from PT MAP in 2022 is IDR 2,404,545,000,- (IDR 10,929,750,000,- x 22%).

Tax planning for PT MAP's corporate income tax can be further improved in several ways, one of which is planning tax-in-kind in accordance with PMK Number 66 Year 2023 and also using the gross-up method for Income Tax Article 21.

#### **Income Tax Article 21Gross-Up Method**

If the company use the gross-up method, the Income Tax Article 21 that must be paid will increase from the previous IDR 1,159,197,560,- to IDR 1,556,618,770,- or an increase of IDR 397,421,210,- but the entire Income Tax Article 21 allowance can be a deductable expense so that get a smaller corporate income tax reduction of IDR 342,456,180.

**Table 4** Calculation of Employee Income Tax 21 Net Method

| PT. | Mangg  | ala Arya Pra | itama  |                |             |             |                |                |               |               |           |
|-----|--------|--------------|--------|----------------|-------------|-------------|----------------|----------------|---------------|---------------|-----------|
| PER | RHITU  | NGAN PPH     |        |                |             |             |                |                |               |               |           |
| TAI | HUN 20 | )22          |        |                |             |             |                |                |               |               |           |
| No  | Nama   | NPWP         | Status | Total Bruto    | THR         | Total       | Ph. Neto       | PTKP           | Ph.Kena Pjk   | KB Setahun    | 20%       |
|     |        |              | Pajak  | Penghasilan    |             | Bi.Jabatan  |                |                |               |               |           |
| 1   | Α      | Ada          | TK     | 726,060,000    | 50,000,000  | 6,000,000   | 770,060,000    | 54,000,000     | 716,060,000   | 158,818,000   | -         |
| 2   | В      | Ada          | TK     | 640,000,000    | 50,000,000  | 6,000,000   | 684,000,000    | 54,000,000     | 630,000,000   | 133,000,000   | -         |
| 3   | С      | Ada          | K0     | 520,000,000    | 40,000,000  | 6,000,000   | 554,000,000    | 58,500,000     | 495,500,000   | 92,875,000    | -         |
| 4   | D      | Ada          | TK     | 480,000,000    | 40,000,000  | 6,000,000   | 514,000,000    | 54,000,000     | 460,000,000   | 84,000,000    | -         |
| 5   | Е      | Ada          | K0     | 144,798,811    | 5,490,000   | 6,000,000   | 144,288,811    | 58,500,000     | 85,788,000    | 6,868,200     | -         |
| 6   | F      | Ada          | TK     | 79,680,667     | 4,070,000   | 4,187,533   | 79,563,134     | 54,000,000     | 25,563,000    | 1,278,150     | -         |
| 7   | G      | Ada          | K3     | 754,405,986    | 8,990,000   | 6,000,000   | 757,395,986    | 72,000,000     | 685,395,000   | 149,618,500   | -         |
| 8   | Н      | Tidak Ada    | K2     | 97,082,502     | 3,090,000   | 5,008,625   | 95,163,877     | 67,500,000     | 27,663,000    | 1,383,150     | 276,630   |
| 9   | l I    | Tidak Ada    | K1     | 76,975,268     | -           | 3,848,763   | 73,126,505     | 63,000,000     | 10,126,000    | 506,300       | 101,260   |
| 10  | J      | Ada          | TK     | 190,884,289    | 10,810,000  | 6,000,000   | 195,694,289    | 54,000,000     | 141,694,000   | 15,254,100    | -         |
| 11  | K      | Ada          | K2     | 121,147,750    | 4,170,000   | 6,000,000   | 119,317,750    | 67,500,000     | 51,817,000    | 2,590,850     | -         |
|     |        |              |        |                |             |             |                |                |               |               |           |
| Dst |        |              |        |                |             |             |                |                |               |               |           |
| 1   | OTAL   | ı            |        | 15,556,624,203 | 658,511,076 | 525,847,119 | 15,689,288,159 | 12,663,000,000 | 7,857,323,000 | 1,152,800,700 | 6,396,860 |

Source: Company Data

Table 5 Calculation of Employee Income Tax 21 Gross-Up Method

| PT. | Mang  | gala Arya Pı | atama  |                |             |             |                |                |               |               |                |
|-----|-------|--------------|--------|----------------|-------------|-------------|----------------|----------------|---------------|---------------|----------------|
| PE  | RHITU | NGAN PPE     | l      |                |             |             |                |                |               |               |                |
| TA  | HUN 2 | 022          |        |                |             |             |                |                |               |               |                |
| No  | Nama  | NPWP         | Status | Total Bruto    | THR         | Total       | Ph. Neto       | PTKP           | Ph.Kena Pjk   | KB Setahun    | Non NPWP (20%) |
|     |       |              | Pajak  | Penghasilan    |             | Bi.Jabatan  |                |                |               |               |                |
| 1   | Α     | Ada          | TK     | 952,942,600    | 50,000,000  | 6,000,000   | 996,942,600    | 54,000,000     | 942,942,000   | 226,882,600   | -              |
| 2   | В     | Ada          | TK     | 829,999,700    | 50,000,000  | 6,000,000   | 873,999,700    | 54,000,000     | 819,999,000   | 189,999,700   | -              |
| 3   | С     | Ada          | K0     | 652,356,800    | 40,000,000  | 6,000,000   | 686,356,800    | 58,500,000     | 627,856,000   | 132,356,800   | -              |
| 4   | D     | Ada          | TK     | 597,142,600    | 40,000,000  | 6,000,000   | 631,142,600    | 54,000,000     | 577,142,000   | 117,142,600   | -              |
| 5   | Е     | Ada          | K0     | 152,879,161    | 5,490,000   | 6,000,000   | 152,369,161    | 58,500,000     | 93,869,000    | 8,080,350     | -              |
| 6   | F     | Ada          | TK     | 81,022,517     | 4,070,000   | 4,254,626   | 80,837,891     | 54,000,000     | 26,837,000    | 1,341,850     | -              |
| 7   | G     | Ada          | K3     | 968,146,786    | 8,990,000   | 6,000,000   | 971,136,786    | 72,000,000     | 899,136,000   | 213,740,800   | -              |
| 8   | Н     | Tidak Ada    | K2     | 98,842,602     | 3,090,000   | 5,096,630   | 96,835,972     | 67,500,000     | 29,335,000    | 1,466,750     | 293,350        |
| 9   | I     | Tidak Ada    | K1     | 77,619,548     |             | 3,880,977   | 73,738,571     | 63,000,000     | 10,738,000    | 536,900       | 107,380        |
| 10  | J     | Ada          | TK     | 208,830,289    | 10,810,000  | 6,000,000   | 213,640,289    | 54,000,000     | 159,640,000   | 17,946,000    | -              |
| 11  | K     | Ada          | K2     | 123,874,950    | 4,170,000   | 6,000,000   | 122,044,950    | 67,500,000     | 54,544,000    | 2,727,200     | -              |
|     |       |              |        |                |             |             |                |                |               |               |                |
| dst |       |              |        |                |             |             |                |                |               |               |                |
| ]   | OTAL  | ,            |        | 17,113,242,973 | 658,511,076 | 527,938,605 | 17,243,815,444 | 12,663,000,000 | 9,411,846,000 | 1,549,317,700 | 7,301,070      |

Source: Author Analysis

#### PMK Number 66 Year 2023

There is no longer a 50% fiscal correction for vehicle depreciation and maintenance costs, because they have been excluded from income tax objects in accordance with PMK Number 66 Year 2023, so 100% of the costs can be recognized. This is also not included in in-kind benefits which can be taken into account in Income Tax Article 21 employee income tax because there are no employees who have a salary more than or equal to 100,000,000 per month and the directors do not use vehicles on behalf of the company.

In the absence of fiscal corrections for vehicle depreciation and maintenance costs, the company gets a smaller corporate income tax deduction of IDR 120,676,600.-

Likewise, employee medical costs are also excluded from income tax because employee medical costs include purchasing medicines for all employees, Covid swab tests and also

treating accidents in shipping goods. In accordance with PMK Number 66 Year 2023 number 6 which limits health service facilities and medical services for: 1) Accidents while working; 2) Work-related illnesses; 3) Emergencies; and 4) Further medical services without limits.

Employee medical costs which become deductible expenses result in corporate income tax savings of IDR 19,958,400.

### Analysis of Commercial Profit and Loss Reports and Fiscal Corrections Related to Income Tax Article 21 Gross Up and PMK Number 66 Year 2023

If PT MAP calculates Income Tax Article 21 using the Gross-up methodand PMK Number 66 Year 2023, then PT MAP's financial statement for 2022 will be as follows:

**Table 6** Commercial Financial Statement and Fiscal Corrections Based on Researchers

PT MAP
INCOME STATEMENT
For the Year Ended in December 31st, 2022

| A CCOLINIT                | COMMEDCIAL      | ADJUST   | FIGGAI   |                 |
|---------------------------|-----------------|----------|----------|-----------------|
| ACCOUNT                   | COMMERCIAL      | POSITIVE | NEGATIVE | FISCAL          |
| SALES                     | 277,215,802,112 |          |          | 277,215,802,112 |
| COST OF GOODS SOLD        | 236,502,951,915 |          |          | 236,502,951,915 |
| GROSS PROFIT              | 40,712,850,197  |          |          | 40,712,850,197  |
|                           |                 |          |          |                 |
| Sales Costs               |                 |          |          |                 |
| Promotion and Advertising | 1,515,156,534   |          |          | 1,515,156,534   |
| Official travel           | 241,372,911     |          |          | 241,372,911     |
| Transport and Delivery    | 584,207,407     |          |          | 584,207,407     |
| Exhibition                | 742,463,224     |          |          | 742,463,224     |
| Commission                | 222,274,519     |          |          | 222,274,519     |
| Sample                    | 2,090,224,371   |          |          | 2,090,224,371   |
| <b>Total Sales Costs</b>  | 5,395,698,966   |          |          | 5,395,698,966   |
| Admin and General Fees    |                 |          |          |                 |
| Salary, Benefits & THR    | 16,215,135,271  |          |          | 16,215,135,271  |
| Income Tax Article 21     | 1,556,618,770   |          |          | 1,556,618,770   |
| Rent                      |                 |          |          |                 |
|                           | 1,038,555,554   |          |          | 1,038,555,554   |
| Electricity               | 109,348,564     |          |          | 109,348,564     |
| Telephone                 | 55,369,393      |          |          | 55,369,393      |
| Water                     | 6,235,272       |          |          | 6,235,272       |
| Internet                  | 29,212,213      |          |          | 29,212,213      |
| Office Stationery         | 95,141,456      |          |          | 95,141,456      |
| Post and Stamp            | 62,555,800      |          |          | 62,555,800      |
| Prints and Photocopies    | 99,673,325      |          |          | 99,673,325      |
| Office Supplies           | 190,047,827     |          |          | 190,047,827     |

| INCOME TAX                                  | (2,404,545,000) |             |             | (1.921.454.040)                  |
|---|-----------------|-------------|-------------|----------------------------------|
| TAXES                                       | 7,240,072,817   |             |             | 8,733,882,216<br>(1,921,454,040) |
| (Expenses)  NET PROFIT BEFORE               | (453,570,751)   |             |             | (555,952,197)                    |
| Bank Administration  Amount of Other Income | (129,277,265)   |             | -           | (129,277,265)                    |
| Excess Payment                              | (38,847,335)    |             |             | (38,847,335)                     |
| Bank Loan Interest                          | (280,529,022)   |             |             | (280,529,022)                    |
| Vehicle Financing Interest                  | (107,298,575)   |             |             | (107,298,575)                    |
| Bank Interest, Net                          | 102,381,446     |             | 102,381,446 | -                                |
| OTHER INCOME<br>(EXPENSES)                  |                 |             |             |                                  |
| Total General and<br>Administrative Fees    | 27,623,507,663  |             |             | 26,027,316,818                   |
| Etc.  | 6,910,000       | 6,910,000   | <u>-</u>    |                                  |
| Donations                                   | 56,017,252      | 56,017,252  |             | -                                |
| Employee Medical Treatment                  | 90,719,953      |             |             | 90,719,953                       |
| Entertainment                               | 1,392,349,291   | 523,546,640 |             | 868,802,651                      |
| Directors                                   | 954,112,283     | 954,112,283 |             | -                                |
| Tax   | 55,604,670      | 55,604,670  |             | -                                |
| Service Charge                              | 31,302,222      |             |             | 31,302,222                       |
| Insurance                                   | 112,436,034     |             |             | 112,436,034                      |
| BPJS  | 435,982,646     |             |             | 435,982,646                      |
| Professional                                | 680,614,865     |             |             | 680,614,865                      |
| Licensing                                   | 267,233,009     |             |             | 267,233,009                      |
| Office Inventory Shrinkage                  | 302,698,810     |             |             | 302,698,810                      |
| Vehicle Depreciation                        | 1,199,757,851   |             |             | 1,199,757,851                    |
| Building Depreciation                       | 312,437,094     |             |             | 312,437,094                      |
| Office Inventory Maintenance                | 24,147,077      |             |             | 24,147,077                       |
| Vehicle Maintenance                         | 232,050,490     |             |             | 232,050,490                      |
| Building Maintenance                        | 105,497,556     |             |             | 105,497,556                      |
| Meal and Drink                              | 808,370,340     |             |             | 808,370,340                      |
| Cleanliness and Security                    | 54,974,300      |             |             | 54,974,300                       |
| Transportation                              | 186,715,074     |             |             | 186,715,074                      |
| Transportation                              |                 |             |             |                                  |

Source: Author Analysis

#### **Comparison of PT MAP Financial Reports with Researchers**

**Table 7** Comparison of Company Fiscal Financial Reports with Researchers

## **COMPARISON OF FISCAL FINANCIAL STATEMENTS For the Year Ended in December 31st, 2022**

|                              |                 | 1               |                 |
|------------------------------|-----------------|-----------------|-----------------|
| ACCOUNT                      | PT MAP          | RESEARCHER      | DIFFERENCE      |
| SALES                        | 277,215,802,112 | 277,215,802,112 | -               |
| COST OF GOODS SOLD           | 236,502,951,915 | 236,502,951,915 | -               |
| GROSS PROFIT                 | 40,712,850,197  | 40,712,850,197  |                 |
| Sales Costs                  |                 |                 |                 |
| Promotion and Advertising    | 1,515,156,534   | 1,515,156,534   | -               |
| Official Travel              | 241,372,911     | 241,372,911     | _               |
| Transport and Delivery       | 584,207,407     | 584,207,407     | -               |
| Exhibition                   | 742,463,224     | 742,463,224     | -               |
| Commission                   | 222,274,519     | 222,274,519     | -               |
| Sample                       | 2,090,224,371   | 2,090,224,371   | -               |
| <b>Total Sales Costs</b>     | 5,395,698,966   | 5,395,698,966   | -               |
| Admin and General Fees       |                 |                 |                 |
| Salary, Benefits & THR       | 16,215,135,271  | 16,215,135,271  | _               |
| Income Tax Article 21        | -               | 1,556,618,770   | (1,556,618,770) |
| Rent                         | 1,038,555,554   | 1,038,555,554   | -               |
| Electricity                  | 109,348,564     | 109,348,564     | -               |
| Telephone                    | 55,369,393      | 55,369,393      | -               |
| Water                        | 6,235,272       | 6,235,272       | -               |
| Internet                     | 29,212,213      | 29,212,213      | -               |
| Office Stationery            | 95,141,456      | 95,141,456      | -               |
| Post and Stamp               | 62,555,800      | 62,555,800      | -               |
| Prints and Photocopies       | 99,673,325      | 99,673,325      | -               |
| Office Supplies              | 190,047,827     | 190,047,827     | -               |
| Gasoline, Tolls, and Parking | 855,683,401     | 855,683,401     | -               |
| Transportation               | 186,715,074     | 186,715,074     | -               |
| Cleanliness and Security     | 54,974,300      | 54,974,300      | -               |
| Meal and Drink               | 808,370,340     | 808,370,340     | -               |
| Building Maintenance         | 105,497,556     | 105,497,556     | -               |
| Vehicle Maintenance          | 174,078,048     | 232,050,490     | (57,972,442)    |
| Office Inventory Maintenance | 24,147,077      | 24,147,077      | -               |
| Building Depreciation        | 312,437,094     | 312,437,094     | -               |
| Vehicle Depreciation         | 709,200,556     | 1,199,757,851   | (490,557,295)   |
| Office Inventory Shrinkage   | 302,698,810     | 302,698,810     | -               |
|                              |                 |                 |                 |

| Licensing                                | 267,233,009     | 267,233,009     | -               |
|--|-----------------|-----------------|-----------------|
| Professional                             | 680,614,865     | 680,614,865     | -               |
| BPJS                                     | 435,982,646     | 435,982,646     | -               |
| Insurance                                | 112,436,034     | 112,436,034     | -               |
| Service Charge                           | 31,302,222      | 31,302,222      | -               |
| Tax                                      | -               | -               | -               |
| Directors                                | -               | -               | -               |
| Entertainment                            | 868,802,651     | 868,802,651     | -               |
| Employee Medical Treatment               | -               | 90,719,953      | (90,719,953)    |
| Donations                                | -               | -               | -               |
| Etc.                                     |                 | -               |                 |
| <b>Total General and Administrative</b>  |                 |                 | _               |
| Fees                                     | 23,831,448,358  | 26,027,316,818  | (2,195,868,460) |
|  |                 |                 |                 |
| OTHER INCOME (EXPENSES)                  |                 |                 |                 |
| Bank Interest, Net                       | -               | -               | -               |
| Vehicle Financing Interest               | (107,298,575)   | (107,298,575)   | -               |
| Bank Loan Interest                       | (280,529,022)   | (280,529,022)   | -               |
| Excess Payment                           | (38,847,335)    | (38,847,335)    | -               |
| Bank Administration                      | (129,277,265)   | (129,277,265)   | <u> </u>        |
| <b>Amount of Other Income (Expenses)</b> | (555,952,197)   | (555,952,197)   | -               |
|  |                 |                 |                 |
| NET PROFIT BEFORE TAXES                  | 10,929,750,676  | 8,733,882,216   | 2,195,868,460   |
| INCOME TAX                               | (2.404.545.000) | (1.021.454.040) | (492,000,040)   |
| INCOME IAA                               | (2,404,545,000) | (1,921,454,040) | (483,090,960)   |
| NET PROFIT AFTER TAX                     | 8,525,205,676   | 6,812,428,176   | 1,712,777,500   |
|  |                 | -,012,120,170   |                 |

Source: Author Analysis

By using tax planning for PMK Number 66 Year 2023 and calculating employee income tax article 21 using the Gross-up method, the company saves on corporate income tax. Previously, the corporate income tax that was the company's obligation was IDR 2,404,545,000,- Researchers' analysis using PMK No. 66 and the Gross-up methodfor income tax article 21, the corporate income tax was IDR 1,921,454,040,- or a savings of IDR 483,090.960,-

However, there is a larger income tax payment for article 21 because the Gross-up methodis IDR 397,421,210,- so that in terms of tax the savings are only IDR 85,669,750,-

#### 5. CLOSING

#### **Conclusions**

Based on the 2022 financial report data, if tax planning is carried out based on PMK Number 66 Year 2023 and using the gross-up method in calculating Income Tax Article 21, then the corporate income tax savings that can be obtained is IDR 481,292,680,-

This value is obtained because vehicle maintenance costs and depreciation of vehicles which are facilities for employees are excluded from income tax objects so they can be charged in full to the company's profit and loss statement.

For Income Tax Article 21, using the gross-up method results in a reduction in corporate income tax of IDR 340,657,680,- but increases tax payments for income tax article 21 by IDR 389,246,440,- This means the company must pay IDR 48,588,760,- higher.

#### Recommendations

With the implementation of PMK Number 66 Year 2023, companies can make tax savings by also reporting the in-kind gifts given to employees in the Income Tax Article 21 monthly report. Including in-kind gifts to employees according to the in-kind group classification will mean that the costs incurred for these employees can be deducted from the company's gross income.

Companies can make greater savings if employee Income Tax Article 21 uses the grossmethod where Article 21 income tax is borne by each employee. However, to implement this policy, researchers consider it necessary for the company to carry out socialization first to all its employees.

Apart from that, companies should be able to do better document archiving, especially for entertainment costs so that they can be included entirely in the nominative list in accordance with Circular Letter Number SE-27/PJ.22/1986 and PMK 02/2010.

In accordance with the circular, *entertainment costs*, representation, entertainment and other similar costs for obtaining, maintaining and earning income can be deducted from gross income as intended in Article 6 paragraph (1) letter a of the Income Tax Law.

#### **Limitations and Suggestions**

This research has several limitations such as:

- 1. The research was carried out with limitations in obtaining explanations related to several accounts in the profit and loss report such as directors' fees so the researchers make the assumption that all these costs are personal expenses. In accounts food and drink costs, petrol, parking and tolls, BPJS and insurance, the researchers also make the assumption that there is no personal expenses from directors is included.
- 2. Researchers also have limited time to check all attachments to cost accounts in the profit and loss report to find out whether the attachments are complete and correct according to tax regulations or not. So, the researchers just interviewed finance department or the person in charge in the company and make the assumption that all these costs are in accordance with tax regulations related to deductable expenses and non-deductable expenses.

This research suggests to spend more time to check the attachments to cost accounts by sampling method to see if the company already provide the attachments complete and correct according to tax regulations.

#### **REFERENCES**

Hermawan, Andreas. and Widjaja, Purnamawati Helen. (2021). Fiscal Reconciliation Analysis of Commercial Financial Reports at PT. XXX 2019. *Jurnal Multiparadigma Akuntansi*, Volume III No. 2/2021-April Edition. Page: 784-793. Accounting Study Program, Faculty of Economics and Business, Universitas Tarumanagara, Jakarta.

|                      | ar. (2013). Tax Management Tax and Business Planning Strategy. amedia Pustaka Utama.                      |
|----------------------|---|
| Utama.               | (2015) Tax Management, 3 <sup>rd</sup> Edition. Jakarta: PT Gramedia Pustaka                              |
| (Revised Edition     | (2016). Tax Management Tax and Business Planning Strategy on). Jakarta: PT Gramedia Pustaka Utama.        |
| 1 00                 | S. P. (2015). Legal Ways to Get Around Taxes (4 <sup>th</sup> Printing Edition). Swara - Member of IKAPI. |
| Suandy, Erly (2017   | ). Tax Planning (6 <sup>th</sup> Edition). Jakarta: Salemba Empat.  |
| https://setjen.kemer | keu.go.id   |
| www.paiak.go.id      |   |